

#### Signaturehire.com

## **SIGNATURE HIRE CASE STUDY:**

### ESP ASSOCIATES





# ASSISTING A WELL-ESTABLISHED CORPORATE RECRUITER WITH HER HIRING NEEDS

### **CLIENT OVERVIEW**

ESP Associates is a project development and public safety company headquartered near Charlotte, North Carolina. With over 650 employees, they provide first-class engineering, surveying, mapping, and earth/material science services to clients across the country. With core values of quality service and integrity, ESP has developed a culture of success and innovation that has earned them recognition as one of the top 300 design firms in the U.S.

Signature Hire is here to build a long-lasting relationship not just a quick hire. They listen carefully and are devoted to understanding the job requirements inside and out.



Ashley Porter — Corporate Recruiter, ESP Associates

When I receive a candidate from Signature Hire, I know that they have done the work to know that they will be a great match. They earn their fee every time.

Ashley Porter —Corporate Recruiter, ESP Associates

Ashley Porter is one of two corporate recruiters for ESP Associates. With nearly two decades of recruiting experience, she is fully capable of finding the right hire for any given position in her industry. However, having over 40 managers to oversee made it nearly impossible for her to complete all of ESP's hiring needs on her own.

Ashley has worked with several different recruiters during her time with ESP, but she was often left with a pool of candidates that were not thoroughly vetted and failed to match the job description she had provided. She needed outside help to keep up with demand, but from someone that could meet her standard of excellence.

### **The Signature Hire Solution**

Ashley decided to partner with Signature Hire to assist in ESP's hiring efforts. Immediately, she recognized Signature Hire's great communication, dependability, and devotion that separated them from other recruiters that she had worked with. She especially appreciated their unique and personable approach, which focused on building a relationship designed to last for the long haul.

ESP has now brought on a handful of new employees that were recommended by Signature Hire. They helped alleviate her hiring burden and she plans to continue collaborating with them for future hiring needs.





DO YOU LACK THE BANDWIDTH TO OVERSEE YOUR COMPANY'S HIRING NEEDS ON YOUR OWN? You don't have to do it all by yourself. We can help! We serve as an extension of your team to help you find the right hire every time. Schedule a free discovery call today!