



SIGNATURE HIRE CASE STUDY: ACLEA



FINDING EXECUTIVE-LEVEL TALENT FOR AN ARCHITECTURE AND ENGINEERING FIRM

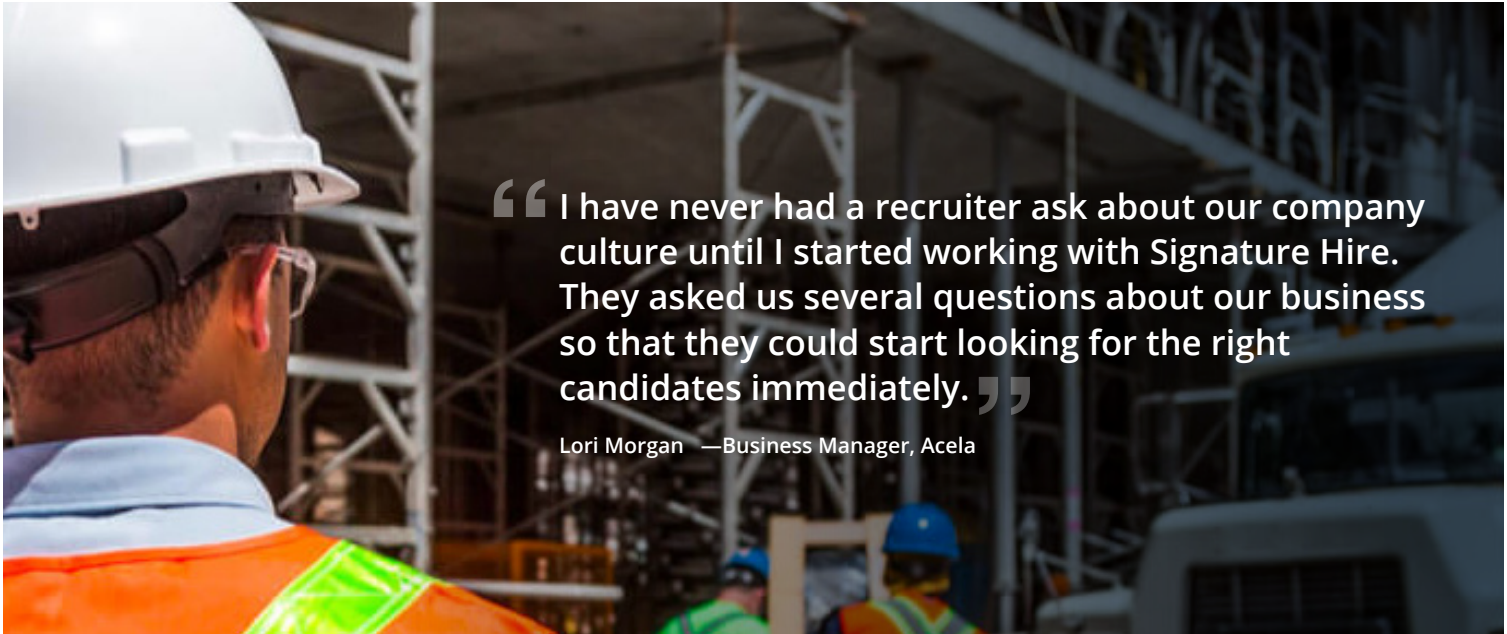
CLIENT OVERVIEW

Acela is an architecture and engineering firm located in Allentown, PA. In less than a decade, the firm has expanded rapidly from just a handful of employees to nearly 40 and provides its services to many clients throughout the U.S. Acela is well-known for its culture of responsiveness and commitment to the customer.



I highly recommend Signature Hire to any company for their recruiting needs. Through excellent communication and genuine care for our business, they helped us find the right hire and earned their fee.

Lori Morgan —Business Manager, Acela



“ I have never had a recruiter ask about our company culture until I started working with Signature Hire. They asked us several questions about our business so that they could start looking for the right candidates immediately. ”

Lori Morgan —Business Manager, Acela

The Situation

Since Acela's beginnings in 2014, a large influx of talented employees has entered its ranks. As demand for its services grew, outside recruiting help was needed to continue finding the best and brightest candidates. Unfortunately, Acela found that outside recruiting partners were careless in the vetting process and handed over a stack of resumes that didn't match the job description or necessary qualifications. Acela needed an outside recruiter that truly understood their business and cared about finding them the right people.

The Signature Hire Solution

When Signature Hire connected with Acela, founders Bret Harris and Travis Cariveau held an hour-long conversation with their new client. They took time to learn about Acela's company culture and specific needs for their executive-level position. Acela was impressed with Signature Hire's understanding of their industry and their attention to detail.

Over the next several weeks, Signature Hire provided Acela with detailed updates and a handful of quality candidates that matched their description. Acela chose one of Signature Hire's carefully vetted candidates and hired a new Director of Project Operations at a cost roughly 10% less than the other recruiters they'd been using. Acela was very pleased with the process, and they fully anticipate using Signature Hire's services again.



ARE YOU TIRED OF PAYING RECRUITERS A FORTUNE FOR UNQUALIFIED JOB CANDIDATES? Schedule a free discovery call with Signature Hire and let us help you find the *right* people starting today.