



SIGNATURE HIRE CASE STUDY:

AP GLOBAL GENERAL CONTRACTORS



HELPING AP GLOBAL SCALE THROUGH **QUALITY HIRES**

CLIENT OVERVIEW

AP Global Contractors is a leader in architectural design, civil engineering, engineering, and construction/project management in the Southwest United States. Founded in 2018, AP specializes in the construction of gas stations, car washes and oil change service stations. The company has grown rapidly and operates with a mission to provide clients a finished product they can be proud of.



Signature Hire took the time to get to know us, our business, and our needs. They aren't just trying to meet a quota. They do the work to find the right people for the organization. ”

Kyle C. —VP of Construction, AP Global General Contractors



“The team at Signature Hire is very personable and always earns their fee. Every hiring need we have is now going through them.”

Kyle C. —VP of Construction, AP Global General Contractors

The Situation

When construction and development booms, more help is needed to keep up with demand. This was no different with AP Global. The trusted general contracting company needed more project managers to help them tackle projects in multiple markets and had difficulty finding the right people. They enlisted an outside recruiter, but the applicants were never properly vetted and did not match the job description. As a result, AP took the “do it yourself” route and began prospecting on LinkedIn. Resumes came flooding in, but with all their other responsibilities, they had difficulty finding the time to vet candidates and determine who really matched their qualifications and culture.

The Signature Hire Solution

After striking out twice, AP Global decided to bring on Signature Hire, a boutique recruiting firm that specializes in recruiting in the construction industry. From the first discovery call, AP felt confident that their new recruiting partner would find a great fit. Signature Hire got to know AP’s business and hiring needs and spent the time to vet the candidates before presenting them. In one case, Signature Hire was able to see through a lackluster resume and identify a candidate with excellent qualifications and experience tailored to the job. He is now the best project manager on the AP team. Using its Signature Process™, Signature Hire was able to help AP Global grow from a small team of five employees to 38 in a short amount of time.

Due to this influx of talent, AP Global has been able to scale quickly and take on new business. In turn, they have decided to use Signature Hire for all its future hiring needs.



WHETHER YOU'RE LOOKING TO SCALE YOUR TEAMS, OR SIMPLY ADD ONE MORE TEAM MEMBER, SIGNATURE HIRE CAN HELP.

Schedule a free discovery call today!