



SIGNATURE HIRE CASE STUDY:

Alain Hirsch Construction Corporation (AHCC), Long Beach, CA



ESTABLISHING A TRUSTED PARTNERSHIP WITH A LUXURY RETAIL CONTRACTOR

CLIENT OVERVIEW

Alain Hirsch Construction Corp. (AHCC) has been servicing the western United States for nearly 40 years with a primary focus on luxury retail construction. They have worked with big name brands such as Louis Vuitton, Dior, Versace, Gucci, and Celine and built 35 stores on Rodeo Drive and shops in every casino on the Las Vegas Strip.



Within the first five minutes I knew there was something different about Signature Hire that was unlike other recruiting firms. They earned my trust very quickly. ”

Ariana Marsiglia - Director at AHCC



AHCC has thrived in the construction industry for decades by emphasizing putting the right people in the right places. However, in recent years, finding new talent became difficult for them as their outside recruiting partners stopped providing them with quality candidates. The recruiters were not thoroughly vetting candidates and over time, AHCC felt they were paying a lot of money for a stack of resumes. The experience was frustrating, and they stopped using recruiters for a long time as a result.

The Signature Hire Solution

Eventually, AHCC decided to partner with Signature Hire and give outside recruiters one last shot. From the get-go they could tell that there was something different about them. They were shocked by Signature Hire's industry knowledge and top-tier business practices. When candidates were presented to them, they were provided with two to three pages of notes taken during the interviews. Using its Signature Process™, Signature Hire was able to weed out candidates that did not match their qualifications and help AHCC add a new project manager that is excelling in his role and proven his worth in a short amount of time. AHCC now wants to use Signature Hire for all its significant hiring needs.



“ Signature Hire is a different breed of recruiter. They really earn their fee and look to create a long-lasting partnership. ”

ARIANA MARSIGLIA - DIRECTOR AT AHCC



READY TO WORK WITH A RECRUITER WHO GOES THE EXTRA MILE?
Contact Signature Hire today for a free discovery call!